

Director's Message

I have often been asked why I got involved in Express Medicals? I usually explain that the project followed on from when I was offered a job as a chief accountant in an overseas mining company. The job required that I should spend at least one year in a remote part of South Africa. I had to wait about three weeks before I could get an appointment to have the required medical examination and tests. It took a couple of weeks to get an appointment regarding travel advice and vaccinations. Furthermore, the medical centre was not conveniently located, had little parking and the receptionist was a "dreadful harridan". In the end, I did not take the job. However, the experience set me on a train of thought which led me to think about a medical company. Around that time I met up with Dr Dan Hegarty who was frustrated with the NHS and was keen to establish a private company with a commercial business partner. We decided to work together and become business partners.

We looked for a premises in London that had excellent transport links for all parts of London and the country. We sought out a centre with ample, free parking for the clients (and we have always reserved the parking spaces for clients and not our staff). From the outset we offered fast appointments. We usually offer appointments within 24 hours and demand of our staff that they are friendly, professional and issue certificates very promptly. Many certificates are issued immediately after medicals. We have expanded to offer services from 11 clinics outside of London, too. We are happy to organise site visits anywhere in the UK or abroad.

We have been established for 14 years and have approx. 5,000 square feet of medical and administrative office space. The company is still privately owned and thus able to put quality before profit because the directors do not have to take account of the demands of passive, external investors. The principal sectors that we operate in are transport, logistics, construction, demolition and manual handling. We are especially well known in the transport (including rail) and construction industries and have lots of experience in drug & alcohol sample collections and HAVS screening. We have one of only a few level 5 HAVS facilities in London / South England. With respect to drugs & alcohol screening, we offer a full range of services – collections, medical review of results, training seminars, drug & alcohol policy advice etc... We work very closely with a UKAS-accredited laboratory and we operate a 24-hour "for cause" and a medication advice service.

So why should you use us?

Because we are a well-established, well-managed, profitable, fast, efficient and very friendly company to deal with. Because we offer short-notice appointments. For example, you can interview a man on Monday (offering him a job subject to training and a medical +/- drug & alcohol test) and we can see him on Tuesday. Usually, the medical certificate will be issued immediately after the medical examination and the drug & alcohol result will be ready on Wednesday. Your operative can thus become productive with the minimal of delays. And a very low "down time" means less cost for you.

John O'Donnell
Finance Director

